





# Your Leading Smart Building Controls Supplier & Technology Solutions Provider.

www.cochranesupply.com

## **ABOUT COCHRANE SUPPLY & ENGINEERING**

Cochrane Supply & Engineering was founded in 1967 and has grown into an internationally-recognized **Smart Building Controls Distributor**. Cochrane Supply is proud to be your source of building automation systems, HVAC controls, smart building technology, and building controls and services. With a **best-in-class tech support team** and **dedicated training division**, Cochrane Supply provides the resources and tools to help contractors, systems integrators, facility managers, technicians, engineers and more optimize their success in the industry.

Representing more than 100 of the industry's top manufacturers, Cochrane Supply's huge selection of products blend innovation and solutions for customized facility management and improved building efficiency when it comes to HVAC, security, energy, lighting, gas-detection, life safety and more. The company's customer-centric staff has been connecting integrated building systems to the internet for more than two decades, staying at the forefront of smart building solutions and leveraging the growing possibilities of the Internet of Things (IoT). Whether it's a project for a new building, or a retrofit for a current one, Cochrane Supply is ready to support your success.

Cochrane Supply has been featured in top industry publications such as AutomatedBuildings.com, HVAC Insider, ControlTrends' ControlTalk NOW, ACHR News, Contractor Magazine, DBusiness Magazine, PHCP Pros, Mechanical Business, Contracting Business, IoT Idols Podcast and CAM Magazine (Construction Association of Michigan). Cochrane Supply is additionally honored to host a biennial Smart Building and Building Controls Conference known as Controls-Con. This fast-paced and resource-packed event includes educational programs, networking, a building automation trade show showcasing the latest innovative products, and more.





#### YOUR LOCAL BRANCH

Cochrane Supply is pleased to provide **products for comfort, safety, and security.** With seven convenient locations, you get access to a huge product inventory, hardware support, a highly-trained staff, and a collaborative partnership. The result? The tools you need for system integrations, accomplishing new capabilities in buildings, getting an edge on your competition, and **growing your success** in the industry.



SOFTWARE SUPPORT

Cochrane's Software Support

Services team has the extensive

technical knowledge to provide

guality support and development

for a wide variety of hardware

and software manufacturers.

Services include tech support,

software development, software

licensing, consultation, product

announcements, and much more.



#### **TRAINING NEAR YOU**

Through our comprehensive, worldclass training programs, you will gain the knowledge you need to succeed. Class formats include virtual, inperson at one of our seven training facilities, or at your location. To view more details, or to browse a list of all upcoming Building Automation Systems (BAS) training courses, visit: www.cochranetechservices.com.

### **BUILDING AUTOMATION & HVAC LINE CARD**

ACTi Video Surveillance & Analytics Acuity Brands Lighting Controls Adams Manufacturing Ianition Modules Advanced Controls, Inc. *Relays & Starters* AIPHONE Intercom Solutions Altronix Security Power Solutions ANT Technologies Cloud-Based Project & Service Tracking Antunes Pressure Switches Apollo (Air Products) Smoke Detectors & Accessories ASCO Solenoid Valves & Actuators Automation Components, Inc. BAS Sensors & Transmitters **AXIS Communications** Video Surveillance BAPI **BAS Sensors & Transmitters** Barnes & Jones Steam Traps & Repair Parts **BASO Gas Products LLC** Gas Valves, Pilots, Ignition Modules Belimo Actuators, Control Valves & BAS Sensors Bell & Gossett Pumps & Valves **Blue Ridge Technologies** Liahtina Controls **Cleveland Controls** Pressure Switches Conbraco (Apollo Valves) Ball Valves & Safety Relief Valves Connect-Air Wire & Cable **Contemporary Control Systems** Networking & Controls Crown Engineering Electrodes, Flame Rods & Probes Cyber Power **Power Protection Equipment** Danfoss Radiator Sensors & Valves Dell Servers & PCs DGLogik, Inc. Custom Dashboards & Control Interface **Distech Controls** Building Controls, BAS Software & Field Components Dongan Electric Ignition & Power Transformers Dormakaba Door Locking Devices **Dwyer Instruments** Sensors, Transmitters & Test Instruments Eagle X Pro **Bi-Polar Ionization** EasylO **Building Controls** 

ecobee WiFi Thermostats Fireve Flame Safeguard & Integrated Scanners Functional Devices **RIB Relays, Current Sensors & Power Supplies** GC Valves Water & Steam Valves **Greenberg Supply** Specialty Combustion Parts & Adapters Hankinson – SPX Air Dryers **Heat Timer Boiler and Hot Water Controls** HID Global Card Readers & Solutions Hoffman Air Vents **Honeywell Analytics** Gas Detection Honeywell Building Technology Building Controls, BAS Software & Field Components Genesis Cable Wire & Cable **Honeywell Thermal Solutions** Flame Safequard & Combustion **ICM Controls** Timers & Ignition Modules IDEC Relays Infrared Cameras, Inc. Temperature & Thermal Imaging Intermatic (Grasslin) Timer Controls **IPVideo Corporation** IoT Smart Sensina Johnson Controls Building Controls, BAS Software & Field Components Kantech Tvco Security Products & Access Control Klein Tools Hand Tools **KMC Controls** Building Controls, BAS Software & Field Components Kodaro System Integration Drivers for AX & N4 **KromAmericas** Kromschroder Combustion Systems, Valves & Actuators MA-Line Tools, Wiring Accessories & Fittings Mag Daddy Magnetic J-Hooks, Bridle Rings & Cable Holders Maxitrol Gas Regulators, Selectra & Gas Filters **MaxLine Solutions** System Integration Drivers for AX & N4 McDonnell Miller Boiler Controls, Flow Switches & Valves Milestone Video Surveillance Neopsis C-Bus Integration Devices Neptronic BAS Controls, Actuators & Valves Norgas Gas Regulators & Meters

ONICON Flow & BTU Meters **Optigo Networks** Networks & BACnet Networking Tools Phoenix Contact Industrial Controls, Panel Accessories & Networking **Prolon Controls** Light Commercial Building Controls **Relevant Solutions (Intec Controls)** Gas Detection Resideo (Honeywell Homes) Residential Comfort & Combustion **RLE Technologies** Raised Floors & Airflow, Leak Detection, Monitoring/Integration Safety Technology International, Inc. (STI) Emergency Buttons & Security Protection Saginaw Controls Enclosures & Back Plates Schneider Electric (Robertshaw & Barber Colman) Building Controls, Lighting & Field Devices Sensaphone Remote Monitoring Setra Systems Humidity & Pressure Transducers **Siemens Combustion Controls** Flame Safeguard & Combustion **Siemens Landis Building Controls & Field Devices** Seitron Americas Combustion Analyzers System Sensor Smoke Detector & Accessories TCS Basys Controls **Building Controls Tekmar Controls Boiler** Controls Testo **Combustion Analyzers** TOSIBOX **VPN** Solutions Triatek Fume Hood Controls Tridium, Inc. **Building Automation & Security Software United Enertech** Dampers, Louvers, Fans & Air Measuring Vaisala, Inc. Sensing Devices Valley Tool & Design Damper Accessories Veris Industries Energy Management Solutions Viconics Building Controls Wattstopper by Legrand Lighting Controls Weiss Instruments *Temperature & Pressure Instruments* Westwood Products Flame Rods & Igniters White Rodgers Residential Comfort & Controls Yaskawa Variable Frequency Drives

# Striving to Make Our Customers Successful Since 1967.

Working with the friendly people at Cochrane Supply, all my experiences have been nothing but positive. Their counter staff is knowledgeable and fun, making ordering a breeze."

-Shane P. w/

Cochrane Supply has been our go-to supplier for all things temperature controls. They have great training, great service and are always willing to help us find the proper solution."

-Sidney B.

(Cochrane Supply) is a great company for all your building automation needs with a technical support group that is second to none."

-Brad W.

((

l've used Cochrane Supply for 30+ years and will be using them on projects for another 30 years. They go over and above to help their customers succeed."

-Jeff Y.

#### Conveniently-Located Cochrane Supply Branches General Inquiry? Email sales@cochranesupply.com.

30303 Stephenson Hwy Madison Heights, MI 48071 800.482.4894 (HQ)

1058 Scribner Ave NW Grand Rapids, MI 49504 800.306.5104

1503 Brookpark Rd Cleveland, OH 44109 216.465.3595

5347 W Raymond St Indianapolis, IN 46241 463.900.4117 25345 Plymouth Rd Redford, MI 48239 313.387.3025

11501 Plantside Dr, Ste 1 Louisville, KY 40299 502.208.3640

> 14 S Superior St Toledo, OH 43604 419.243.1711

New Territory! Denver, CO 720.735.9232



#### www.cochranesupply.com