



**Your Leading Smart Building Controls  
Supplier & Technology Solutions Provider.**

[www.cochranesupply.com](http://www.cochranesupply.com)

# ABOUT COCHRANE SUPPLY & ENGINEERING

Cochrane Supply & Engineering was founded in 1967 and has grown into an internationally-recognized **Smart Building Controls Distributor**. Cochrane Supply is proud to be your source of building automation systems, HVAC controls, smart building technology, and building controls and services. With a **best-in-class tech support team** and **dedicated training division**, Cochrane Supply provides the resources and tools to help contractors, systems integrators, facility managers, technicians, engineers and more optimize their success in the industry.

Representing more than 100 of the industry's top manufacturers, Cochrane Supply's huge selection of products blend innovation and solutions for customized facility management and improved building efficiency when it comes to HVAC, security, energy, lighting, gas-detection, life safety and more. The company's customer-centric staff has been connecting integrated building systems to the internet for more than two decades, staying at the forefront of smart building solutions and leveraging the growing possibilities of the Internet of Things (IoT). Whether it's a project for a new building, or a retrofit for a current one, Cochrane Supply is ready to support your success.

Cochrane Supply has been featured in top industry publications such as AutomatedBuildings.com, HVAC Insider, ControlTrends' ControlTalk NOW, ACHR News, Contractor Magazine, DBusiness Magazine, PHCP Pros, Mechanical Business, Contracting Business, IoT Idols Podcast and CAM Magazine (Construction Association of Michigan). Cochrane Supply is additionally honored to host a biennial Smart Building and Building Controls Conference known as Controls-Con. This fast-paced and resource-packed event includes educational programs, networking, a building automation trade show showcasing the latest innovative products, and more!



## YOUR LOCAL BRANCH

Cochrane Supply is pleased to provide **Products for Comfort, Safety, and Security**. With 10 convenient locations, you get access to a huge product inventory, hardware support, a highly-trained staff, and a collaborative partnership. The result? The tools you need for system integrations, accomplishing new capabilities in buildings, getting an edge on your competition, and **growing your success** in the industry.



## SOFTWARE SUPPORT

Cochrane's Software Support Services team has the extensive technical knowledge to provide quality support and development for a wide variety of hardware and software manufacturers. Services include tech support, software development, software licensing, consultation, product announcements, and much more.



## TRAINING NEAR YOU

Through our comprehensive, world-class training programs, you will gain the knowledge you need to succeed. Class formats include virtual, in-person at one of our seven training facilities, or at your location. To view more details, or to browse a list of all upcoming Building Automation Systems (BAS) training courses, visit: [www.cochranetechservices.com](http://www.cochranetechservices.com).

# BUILDING AUTOMATION & HVAC LINE CARD

## **ACTi**

*Video Surveillance & Analytics*

## **Acuity Brands**

*Lighting Controls*

## **Adams Manufacturing**

*Ignition Modules*

## **Advanced Controls, Inc.**

*Relays & Starters*

## **AIPHONE**

*Intercom Solutions*

## **Altronix**

*Security Power Solutions*

## **ANT Technologies**

*Cloud-Based Project & Service Tracking*

## **Antunes**

*Pressure Switches*

## **Apollo (Air Products)**

*Smoke Detectors & Accessories*

## **ASCO**

*Solenoid Valves & Actuators*

## **Automation Components, Inc.**

*BAS Sensors & Transmitters*

## **AXIS Communications**

*Video Surveillance*

## **BAPI**

*BAS Sensors & Transmitters*

## **Barnes & Jones**

*Steam Traps & Repair Parts*

## **BASO Gas Products LLC**

*Gas Valves, Pilots, Ignition Modules*

## **Belimo**

*Actuators, Control Valves & BAS Sensors*

## **Bell & Gossett**

*Pumps & Valves*

## **Blue Ridge Technologies**

*Lighting Controls*

## **Cleveland Controls**

*Pressure Switches*

## **Conbraco (Apollo Valves)**

*Ball Valves & Safety Relief Valves*

## **Connect-Air**

*Wire & Cable*

## **Contemporary Control Systems**

*Networking & Controls*

## **Crown Engineering**

*Electrodes, Flame Rods & Probes*

## **Cyber Power**

*Power Protection Equipment*

## **Danfoss**

*Radiator Sensors & Valves*

## **Dell**

*Servers & PCs*

## **DGLogik, Inc.**

*Custom Dashboards & Control Interface*

## **Distech Controls**

*Building Controls, BAS Software & Field Components*

## **Dongan Electric**

*Ignition & Power Transformers*

## **Dormakaba**

*Door Locking Devices*

## **Dwyer Instruments**

*Sensors, Transmitters & Test Instruments*

## **Eagle X Pro**

*Bi-Polar Ionization*

## **EasyIO**

*Building Controls*

## **ecobee**

*WiFi Thermostats*

## **Fireye**

*Flame Safeguard & Integrated Scanners*

## **Functional Devices**

*RIB Relays, Current Sensors & Power Supplies*

## **GC Valves**

*Water & Steam Valves*

## **Greenberg Supply**

*Specialty Combustion Parts & Adapters*

## **Hankinson – SPX**

*Air Dryers*

## **Heat Timer**

*Boiler and Hot Water Controls*

## **HID Global**

*Card Readers & Solutions*

## **Hoffman**

*Air Vents*

## **Honeywell Analytics**

*Gas Detection*

## **Honeywell Building Technology**

*Building Controls, BAS Software & Field Components*

## **Genesis Cable**

*Wire & Cable*

## **Honeywell Thermal Solutions**

*Flame Safeguard & Combustion*

## **ICM Controls**

*Timers & Ignition Modules*

## **IDEC**

*Relays*

## **Infrared Cameras, Inc.**

*Temperature & Thermal Imaging*

## **Intermatic (Grasslin)**

*Timer Controls*

## **IPVideo Corporation**

*IoT Smart Sensing*

## **Johnson Controls**

*Building Controls, BAS Software & Field Components*

## **Kantech**

*Tyco Security Products & Access Control*

## **Klein Tools**

*Hand Tools*

## **KMC Controls**

*Building Controls, BAS Software & Field Components*

## **Kodaro**

*System Integration Drivers for AX & N4*

## **KromAmericas**

*Kromschroder Combustion Systems, Valves & Actuators*

## **MA-Line**

*Tools, Wiring Accessories & Fittings*

## **Mag Daddy**

*Magnetic J-Hooks, Bridle Rings & Cable Holders*

## **Maxitrol**

*Gas Regulators, Selectra & Gas Filters*

## **MaxLine Solutions**

*System Integration Drivers for AX & N4*

## **McDonnell Miller**

*Boiler Controls, Flow Switches & Valves*

## **Milestone**

*Video Surveillance*

## **Neopsis**

*C-Bus Integration Devices*

## **Neptronic**

*BAS Controls, Actuators & Valves*

## **Norgas**

*Gas Regulators & Meters*

## **ONICON**

*Flow & BTU Meters*

## **Optigo Networks**

*Networks & BACnet Networking Tools*

## **Phoenix Contact**

*Industrial Controls, Panel Accessories & Networking*

## **Prolon Controls**

*Light Commercial Building Controls*

## **Relevant Solutions (Intec Controls)**

*Gas Detection*

## **Resideo (Honeywell Homes)**

*Residential Comfort & Combustion*

## **RLE Technologies**

*Raised Floors & Airflow, Leak Detection,*

*Monitoring/Integration*

## **Safety Technology International, Inc. (STI)**

*Emergency Buttons & Security Protection*

## **Saginaw Controls**

*Enclosures & Back Plates*

## **Schneider Electric (Robertshaw & Barber**

**Colman)**

*Building Controls, Lighting & Field Devices*

## **Sensaphone**

*Remote Monitoring*

## **Setra Systems**

*Humidity & Pressure Transducers*

## **Siemens Combustion Controls**

*Flame Safeguard & Combustion*

## **Siemens Landis**

*Building Controls & Field Devices*

## **Seitron Americas**

*Combustion Analyzers*

## **System Sensor**

*Smoke Detector & Accessories*

## **TCS Basys Controls**

*Building Controls*

## **Tekmar Controls**

*Boiler Controls*

## **Testo**

*Combustion Analyzers*

## **TOSIBOX**

*VPN Solutions*

## **Triatek**

*Fume Hood Controls*

## **Tridium, Inc.**

*Building Automation & Security Software*

## **United Enertech**

*Dampers, Louvers, Fans & Air Measuring*

## **Vaisala, Inc.**

*Sensing Devices*

## **Valley Tool & Design**

*Damper Accessories*

## **Veris Industries**

*Energy Management Solutions*

## **Viconics**

*Building Controls*

## **Wattstopper by Legrand**

*Lighting Controls*

## **Weiss Instruments**

*Temperature & Pressure Instruments*

## **Westwood Products**

*Flame Rods & Igniters*

## **White Rodgers**

*Residential Comfort & Controls*

## **Yaskawa**

*Variable Frequency Drives*

# Striving to Make Customers Successful Since 1967.



Working with the friendly people at Cochrane Supply, all my experiences have been nothing but positive. Their counter staff is knowledgeable and fun, making ordering a breeze."

-Shane P.



Cochrane Supply has been our go-to supplier for all things temperature controls. They have great training, great service and are always willing to help us find the proper solution."

-Sidney B.



(Cochrane Supply) is a great company for all your building automation needs with a technical support group that is second to none."

-Brad W.



I've used Cochrane Supply for 30+ years and will be using them on projects for another 30 years. They go over and above to help their customers succeed."

-Jeff Y.

Scan below to view all of our conveniently located Cochrane Supply Branches.

